

**BOARD OF EDUCATION  
MAHOMET-SEYMOUR COMMUNITY UNIT SCHOOL DISTRICT NO.3  
Mahomet, Illinois**

Agenda Item No.: 9. B.2  
Date: January 17, 2023  
Presented by: Heather Smith

**ACTION**

**TOPIC:**

Recommendation to approve the Emergency Noncompetitive Procurement Food Service Contract for School Year 2023 with Quest. This will take effect in March for the remainder of the school year.

**BACKGROUND INFORMATION:**

We have continued to have a great deal of service and quality issues with Arbor since the inception of the contract in 2019. When they started asking for more money, I was directed to find an alternative option by the Board. While I was looking for a solution, they provided us with a 60-day notice since we would not increase their reimbursement. I received quotes from two vendors since that time and Quest was the lowest and came with good reviews. It is a different approach, more of a home-made approach with additional training and a chef. After evaluating, with the additional supply chain money and increased reimbursement from the Federal Government, the pricing requested is within the budget. In May, we will need to do another emergency contract for the 2023-2024 school year. After that, I will have the time needed to do a full bid process with ISBE for the 2024-2025 school year. Quest's proposal is attached.

**SUPERINTENDENT'S RECOMMENDATION:**

The Superintendent recommends the Board of Education approve the emergency noncompetitive procurement food service contract for the remainder of the school year as presented.

**Emergency Noncompetitive Procurement Contract for School Year 2022-2023  
Food Management Services/Vended Meals Services  
Nonprofit Food Service Program**

This document contains the fixed price per meal rates and fees for the emergency noncompetitive procurement contract of food management services/vended meals services for nonprofit food service programs for the period beginning 1/11/2023, and shall not exceed June 30, 2023. Upon acceptance, this document shall constitute as an emergency noncompetitive procurement contract between the Food Service Management Company (FSMC)/Vended Meals Company (Vendor) and the School Food Authority (SFA).

The FSMC/Vendor shall not plead misunderstanding or deception because of the character, location, or other conditions pertaining to the contract.

PER MEAL PRICES MUST BE A FIXED PRICE PER MEAL RATE AND  
CALCULATED AS IF NO USDA COMMODITIES WILL BE RECEIVED

	Projected Annual Units	2022-2023 Rate
1. Reimbursable Breakfasts with Milk	1. <u>21,041</u>	1. <u>\$2.2439</u>
2. Reimbursable Breakfasts without Milk	2. _____	2. _____
3. Reimbursable Lunches <sup>(1)</sup> with Milk	3. <u>225,553</u>	3. <u>\$3.9027</u>
4. Reimbursable Lunches <sup>(1)</sup> without Milk	4. _____	4. _____
5. Management Fee per School Meal (Breakfasts and Lunches)	5. _____	5. _____
6. A la Carte Equivalents Fee <sup>(1)</sup>	6. <u>16,392</u>	6. <u>\$3.9027</u>
7. Reimbursable After-School Snack	7. _____	7. _____
8. Reimbursable Supper with Milk	8. _____	8. _____
9. Reimbursable Supper without Milk	9. _____	9. _____

<sup>(1)</sup> Reimbursable Lunch and A la Carte Equivalents Fee Rates must be the same. (A la carte equivalency factor for this contract term is 4.1875 and applies to all a la carte sales in the CNP)

Quest Food Management Services

Food Service Management Company/Vended Meals Company

2500 S Highland Ave, Ste 250, Lombard IL, 60148

Street Address

City/State

ZIP Code

By submission of this emergency noncompetitive procurement contract the FSMC/Vendor certifies that the FSMC/Vendor shall operate in accordance with all applicable current Child Nutrition Program rules and regulations. This emergency noncompetitive procurement contract shall not exceed June 30, 2023.

*Nicholas Saccaro*

Authorized Signature of FSMC/ Vendor

President

Title

1/11/2023

Date

Acceptance of Emergency Noncompetitive Procurement Contract

School Food Authority (SFA)

Agreement Number (RCDT Code)

Authorized Signature of SFA

Title

Date

## Contract Provisions for Sponsor Contracts under CNP Awards

The Sponsor's contracts must contain all applicable provisions described in 2 CFR 200 Appendix II, which may include the following:

1. the SFA will participate in the School Nutrition Programs and the meal pattern in Attachment 1 must be followed in accordance with USDA regulations.
2. Mandatory standards and policies relating to energy efficiency that are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (P.L. 94-163, 89 Stat. 871).
  - a) All applicable standards, orders, or requirements issued under Section 306 of the Clean Air Act (42 U.S.C. 1857[h]), Section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, Environmental Protection Agency (EPA) regulations (40 CFR 15)
  - b) Sections 103 and 107 of the Contract Work Hours and Safety Standards Act (the "Act"), 40 U.S.C. § 327-330, as supplemented by Department of Labor regulations, 29 CFR 5.
  - c) Davis Bacon Act (all prime construction contracts in excess of \$2,000)
  - d) Rights to Inventions Made Under a Contract or Agreement
  - e) Equal Employment Opportunity. all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246
  - f) Procurement of recovered materials 2 CFR 200.322; Appendix II (J)
  - g) The following civil rights laws, as amended:
    - i) Title VI of the Education Amendments of 1972;
    - ii) Section 504 of the Rehabilitation Act of 1973;
    - iii) the Age Discrimination Act of 1975;
    - iv) Title 7 CFR Parts 15, 15a, and 15b; the Americans with Disabilities Act; and
    - v) FNS Instruction 113-1, Civil Rights Compliance and Enforcement – Nutrition Programs and Activities.
  - h) The Buy American provision for contracts that involve the purchase of food, as required by the Buy American provision, all products must be of domestic origin as required by 7 CFR Part 210.21(d).
    - i) The Sponsor participates in the NSLP and SBP and is required to use the nonprofit food service funds, to the maximum extent practical, to buy domestic commodities or products for Program meals. A "domestic commodity or product" is defined as one that is either produced in the U.S. or is processed in the U.S. substantially using agricultural commodities that are produced in the U.S. as provided in 7 CFR Part 210.21(d).
    - ii) Exceptions to the Buy American provision should be used as a last resort; however, an alternative or exception may be approved upon request. To be considered for the alternative or exception, the request must be submitted in writing to Sponsor and approved and will be retained with purchase records. The request must include the:
      - (1) Alternative substitute (s) that are domestic and meet the required specifications:
        - (a) Price of the domestic food alternative substitute (s); and
        - (b) Availability of the domestic alternative substitute (s) in relation to the quantity ordered.
      - (2) Reason for exception: limited/lack of availability or price (include price):
        - (a) Price of the domestic food product; and

(b) Price of the non-domestic product that meets the required specification of the domestic product.

- i) Any USDA Foods and/or Department of Defense (“DOD”) received for use by the SFA and made available to the FSMC/Vendor shall be utilized within the specified Term of the Contract in the SFA’s food service operation for the preparation and service of meals and for other allowable uses in accordance with the Code of Federal Regulations, 7 C.F.R. Part 250.
  - i) Credit issued by the FSMC/Vendor to the SFA for USDA Foods received during this Contract Term and used in the SFA’s food service shall be recorded on the monthly bill/invoice as a separate line item entry and shall be clearly identified and labeled. Attached to the invoice shall be a detailed list identifying each received USDA Foods item used in the SFA’s food service and each USDA Foods item credit issued for unused USDA Foods, along with the current market value as issued by the Illinois State Board of Education.
  - ii) The FSMC shall be responsible for all delivery and freight/handling costs associated with USDA Foods. The FSMC shall be responsible for all storage and warehousing costs associated with USDA Foods. Estimated annual delivery, freight/handling costs will be \$4.60 per case ordered for 2022-2023. Please see Attachment 2 for Annual USDA Foods Order.
- j) **FSMC SERVICES ONLY:**
  - i) The FSMC shall comply with all wage and hours of employment regulations of federal and state law.
  - ii) The SFA shall submit to the FSMC a current schedule of employees, positions, assigned locations, hours of work, wages and benefits (as applicable) in Attachment 3 which must be used for meal rate calculation purposes at a minimum Contract Term cost to the FSMC of \$386,046.72

This agreement shall be effective as of March 10, 2023. It may be terminated by notice in writing given by either party, at least 90 prior to the date of termination.

By submission of this proposed emergency noncompetitive procurement contract, the FSMC/Vendor certifies that they shall operate in accordance with all applicable current program regulations outlined in, but not limited to, 2 CFR 200, 7 CFR 210, 7 CFR 226, and 7 CFR 250.

**Emergency Noncompetitive Procurement Contract for School Year 2022-2023  
Food Management Services/Vended Meals Services  
Nonprofit Food Service Program**

The Emergency Noncompetitive Procurement Contract Certification Statement for School Year 2022-2023 must be completed and signed by the School Food Authority’s (SFA’s) authorized representative.

**School Food Authority Information**

Agreement Number (RCDT Code) \_\_\_\_\_

School Food Authority Name \_\_\_\_\_

**Certification Statement**

Under the provisions of the U.S. Department of Agriculture, Food and Nutrition Service, I certify as a Sponsor in the Child Nutrition Programs all information contained in the executed **Emergency Noncompetitive Procurement Contract Form for School Year 2022–2023** is true and accurate.

I certify as a Sponsor in the Child Nutrition Programs it is necessary to enter into an Emergency Noncompetitive Procurement Contract for School Year 2022–2023 using the noncompetitive method outlined in 2 CFR 200.320( c) and 2 CFR 200.320(f)(2) due to a public exigency or emergency that prevents the SFA from undertaking a competitive procurement.

I understand that in utilizing an Emergency Noncompetitive Procurement Contract for School Year 2022–2023 using the noncompetitive method in 2 CFR 200.320( c) due to a public exigency or emergency, the SFA cannot renew this emergency noncompetitive procurement contract for the following school year.

I understand that once the emergency situation is over, and if future FSMC/Vended meal services are needed, the SFA will need to follow normal procurement guidelines for those services.

I understand the nonprofit school food service program account cannot be used to pay for unallowable contract costs. As the authorized representative for the school food authority noted above, I will ensure operation of the nonprofit school food service program, including use of nonprofit school food service program account funds, is in compliance with the rules and regulations of the Illinois State Board of Education and the U.S. Department of Agriculture regarding Child Nutrition Programs.

I understand that contract modifications, including this emergency noncompetitive contract, require a cost or price analysis in connection with every procurement action as found in 2 CFR 200.323(a). As the authorized representative for the school food authority noted above, I will ensure that a cost or price analysis will be conducted, is in compliance with the rules and regulations of the Illinois State Board of Education and the U.S. Department of Agriculture regarding Child Nutrition Programs, and maintained on file and available upon request.

I understand revisions cannot be made to the executed *Emergency Noncompetitive Procurement Contract* without first submitting proposed revisions to the Illinois State Board of Education Nutrition Department for review and receiving written notification the proposed revisions are allowable within the regulatory guidelines. Furthermore, I understand additional documents and/or agreements, including those developed by the contractor, cannot become part of the executed contract.

I understand all contract information provided to the Illinois State Board of Education Nutrition Department is being given in connection with the receipt of federal funds and deliberate misrepresentation may subject me to prosecution under applicable state and federal criminal statutes. Further, I understand such misrepresentation could result in the loss of federal and state funding received by the school food authority for School-Based Child Nutrition Programs.

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SFA Authorized Representative Signature	Title	E-mail	Date
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**Please submit signed copies of the following documents via email. All original documents should be retained in the SFA’s files.**

- **Emergency Noncompetitive Procurement Contract** (Page 1)
- **Emergency Noncompetitive Procurement Contract** Certification Statement (Page 2-4)
- **Attachment 2- School Year 2022-2023 USDA foods order**
- **Attachment 3- Staffing Patterns** (if applicable)

Email to: [nutritionprocurement@isbe.net](mailto:nutritionprocurement@isbe.net)

**ATTACHEMENT 1**

**Nutrition Standards in the National School Lunch and School Breakfast Programs  
School Year 2022-23**

	Breakfast Meal Pattern			Lunch Meal Pattern		
	Grades K-5	Grades 6-8	Grades 9-12	Grades K-5	Grades 6-8	Grades 9-12
<b>Meal Pattern</b>	<b>Amount of Food<sup>a</sup> Per Week (Minimum Per Day)</b>					
Fruits (cups) <sup>b,c</sup>	5 (1) <sup>d</sup>	5 (1) <sup>d</sup>	5 (1) <sup>d</sup>	2½ (½)	2½ (½)	5 (1)
Vegetables (cups) <sup>b,c</sup>	0	0	0	3¾ (¾)	3¾ (¾)	5 (1)
Dark green <sup>e</sup>	0	0	0	½	½	½
Red/Orange <sup>e</sup>	0	0	0	¾	¾	1¼
Beans/Peas (Legumes) <sup>e</sup>	0	0	0	½	½	½
Starchy <sup>e</sup>	0	0	0	½	½	½
Other <sup>e,f</sup>	0	0	0	½	½	¾
Additional Veg to Reach Total <sup>g</sup>	0	0	0	1	1	1½
Grains (oz eq) <sup>h</sup>	7 (1)	8 (1)	9 (1)	8 (1)	8 (1)	10 (2)
Meats/Meat Alternates (oz eq)	0 <sup>i</sup>	0 <sup>i</sup>	0 <sup>i</sup>	8 (1)	9 (1)	10 (2)
Fluid milk (cups) <sup>m</sup>	5 (1)	5 (1)	5 (1)	5 (1)	5 (1)	5 (1)
<b>Other Specifications: Daily Amount Based on the Average for a 5-Day Week</b>						
Min-max calories (kcal) <sup>l,j,k</sup>	350-500	400-550	450-600	550-650	600-700	750-850
Saturated fat (% of total calories) <sup>l</sup>	< 10	< 10	< 10	< 10	< 10	< 10
Sodium (mg)	≤ 540 <sup>n</sup>	≤ 600 <sup>n</sup>	≤ 640 <sup>n</sup>	≤ 1,230 <sup>o</sup>	≤ 1,360 <sup>o</sup>	≤ 1,420 <sup>o</sup>
<u>Trans fat</u> <sup>l</sup>	Nutrition label or manufacturer specifications must indicate zero grams of <u>trans fat</u> per serving.					

- Food items included in each food group and subgroup and amount equivalents. Minimum creditable serving of fruit and vegetables is ⅛ cup. Minimum creditable serving of grain and meat/meat alternate is .25 ounce.
- One-quarter cup of dried fruit counts as ½ cup of fruit; 1 cup of leafy greens counts as ½ cup of vegetables. No more than half of the fruit or vegetable offerings may be in the form of juice. All juice must be 100% full-strength.
- For breakfast, vegetables or 100% vegetable juice may be substituted for fruits and/or fruit juice.
- The fruit quantity requirement for the SBP (5 cups/week and a minimum of 1 cup/day) is effective July 1, 2014. e. Larger amounts of these vegetables may be served.
- This category consists of “Other vegetables” as defined in §210.10(c)(2)(iii)(E). For the purposes of the NSLP, “Other vegetables” requirement may be met with any additional amounts from the dark green, red/orange, and beans/peas (legumes) vegetable subgroups as defined in §210.10(c)(2)(iii).
- Any vegetable subgroup may be offered to meet the total weekly vegetable requirement.
- At a minimum, 80% of grains offered weekly must be whole grain-rich in the NSLP and SBP effective July 1, 2022 under the *Transitional Standards for Milk, Whole Grains, and Sodium*.
- There is no separate meat/meat alternate component in the SBP. Beginning July 1, 2013, schools may substitute 1 oz. eq. of meat/meat alternate for 1 oz. eq. of grains after the minimum daily grains’ requirement is met.
- The average daily amount of calories for a 5-day school week must be within the range (at least the minimum and no more than the maximum values).

- k. Discretionary sources of calories (solid fats and added sugars) may be added to the meal pattern if within the specifications for calories, saturated fat, trans fat, and sodium. Foods of minimal nutritional value and fluid milk with fat content greater than 1 percent milk fat are not allowed.
- l. In the SBP, calories and trans-fat specifications take effect beginning July 1, 2013.
- m. Fat-free and low-fat (1%), unflavored and flavored milk may be offered. At least two varieties of milk must be offered during the meal service, and one must be unflavored.
- n. Under the *Transitional Standards for Milk, Whole Grains, and Sodium*, sodium Target 1 is effective July 1, 2022 through School Year 2023-24 for the SBP.
- o. Under the *Transitional Standards for Milk, Whole Grains and Sodium*, sodium Target 1 is effective July 1, 2022 for the NSLP. Interim Target 1A becomes effective July 1, 2023.

Food and Nutrition Service, United States Department of Agriculture



Quest Food Management Services (Quest) is grateful for the time and energy Mahomet-Seymore CUSD3 has given throughout this questionable and concerning time for the district. We understand the position you have been put into is not easy to navigate and likely leaves the district with many questions or concerns for the upcoming year. In addition to our culinary program, which is based around fresh, high-quality, scratch made food, Quest prides itself on its ability to create strong partnerships through a transparent model. We have a wealth of experience navigating districts through *hectic* food service situations and offering a helping hand to get the district back into a place of comfort. Our organization is prepared and excited to act as a steward for CUSD3 as we navigate through this concerning time.

Quest Food Management Services is proposing the following partnership with Mahomet-Seymore CUSD3.

- Quest and CUSD3 will enter a noncompetitive procurement contract through the end of the 2022-2023 school year.
- Food will be prepared onsite daily. Meals will be prepared daily using fresh, high-quality ingredients.
- Quest will aid in the staffing of the program as needed. Quest will look to assume the current workforce in the program and implement an emergency training program to ensure Quest standards are in place.
- **Meal Rates** are as follows:
  - **Breakfast:** \$2.2439
  - **Lunch:** \$3.9027
  - **Snack:** \$0.3405
- Sample menus have been added for CUSD3's review.

#### References:

- Batavia SD101 – Anton Inglese, Assistant Superintendent for Business, (630) 937-8833, [anton.inglese@bps101.net](mailto:anton.inglese@bps101.net)
- JS Morton D201 – Dennis Forst, CFO, (708) 780-2852, [dforst@jsmorton.org](mailto:dforst@jsmorton.org)
- Noble Schools – Monica Bromber, Director of Dining Services, (815) 467-6121, [mbromber@nobleschools.org](mailto:mbromber@nobleschools.org)

#### Quest FMS Contact Information:

- Kris Kotte – SVP of Business Development, (312) 339-3747, [kkotte@questfms.com](mailto:kkotte@questfms.com)
- Patrick Kays – Sales Manager, (708) 835-9994, [pkays@questfms.com](mailto:pkays@questfms.com)
- Josh Bain – VP of NSLP Division, (936) 433-2111, [jbain@questfms.com](mailto:jbain@questfms.com)



## FOOD SERVICE BUDGET

### Mahomet Seymour

**School Year:** 2022-2023 (Numbers show full year of operations)

**Revenues:**

*Assumed 20% lunch participation increase.*

Local

*Recommending \$.25/paid meal price increase*

Student Breakfast Sales	43,790
Student Lunch Sales	394,707
Adult & A la Carte Sales	68,640
Special Functions/Catering	6,000

**Total Cash** **\$513,137**

State and Federal Reimbursements/Funding

*Haven't included summer feeding*

School Breakfast Program	55,532
National School Lunch Program	444,956
Summer Food Service Program	-
State Matching Fund	10,705
Commodities Received	69,454

**Total Reimbursements** **582,851**

**Total Revenues = All Cash Sales + All Reimbursements** **\$1,095,988**

**Expenses:**

Reimbursable Breakfast Meal Rate Fee	94,427	<i>(\$2.2439/meal)</i>
Reimbursable Lunch Meal Rate Fee	880,265	<i>(\$3.9027/meal)</i>
Reimbursable Special Milk Meal Rate Fee	2,780	<i>(\$0.3405/meal)</i>
Direct Catering & Vended Costs	6,000	
A la Carte Equivalent Meal Rate Fee	63,972	<i>(\$3.9027/meal)</i>

**Total Expenses** **1,047,443**

USDA-donated Foods Used 69,454

**Surplus / Subsidy = Total Revenues - Total Expenses** **\$48,545**

*(Doesn't factor in SCA funds)*

**FSMC Guaranteed Return** **No Guarantee**

**Assumptions**

*Used SY23 meal prices + \$.25/meal price increase for paid students at breakfast and lunch*

*Used SY23 Reimbursement Rates*

*Assumed 20% lunch participation, taking total participation to 38%*

*Includes full-time salaried foodservice director*

*Includes operations assistant for foodservice department*

*Includes 19 hourly foodservice production employees*

*Employee pay rates are high enough to eliminate the need for billing outside the meal rate.*

## Sample 21 Day Menu: 9-12 Lunch

Day 1	Day 2	Day 3	Day 4	Day 5
<b>Weekly Made to Order Concept: Picante</b> Choose a Grain: Cilantro Lime Rice, Whole Grain Wheat Tortilla, Whole Grain Corn Tortillas, Crispy Taco Shell, Whole Grain Tortilla Chips Choose a Protein: Diced Southwest Chicken, Ground Taco Beef, Green Chile Cheese Sauce Choose Add-Ins: Fresh Pico de Gallo, Grilled Onions & Bell Peppers, Fresh Corn Salsa, Diced Onion, Pickled Jalapeno, Homemade Salsa Feature Line Hot Vegetable Choices: Refried Beans and Black Beans				
<b>Chicken Fajitas w/ Grilled Vegetables</b>  <b>Beef Taco Salad</b> <b>Turkey &amp; Cheese Sub</b> <b>Fruit &amp; Yogurt Plate</b>  <b>100% Beef Hamburger</b> <b>100% Beef Cheeseburger</b> <b>Spicy Chicken Sandwich</b>  <b>Homemade Margherita Pizza</b> <b>Homemade Pepperoni Pizza</b> <b>Homemade Cheesy Mozzarella Pizza</b>  Fiesta Black Beans Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets Jicama Sticks Fresh Apple Fresh Pear Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonaise	<b>Classic Marinara Ravioli</b>  <b>Caesar Salad</b> <b>Turkey Ranch Wrap</b> <b>Fruit &amp; Yogurt Plate</b>  <b>100% Beef Hamburger</b> <b>100% Beef Cheeseburger</b> <b>Spicy Chicken Sandwich</b>  <b>Homemade Hawaiian Pizza</b> <b>Homemade Pepperoni Pizza</b> <b>Homemade Cheesy Mozzarella Pizza</b>  Steamed Broccoli Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets  Fresh Apple Fresh Orange Slices Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonaise	<b>Orange Chicken w/ Rice</b>  <b>Ranch Salad Shaker</b> <b>Sunbutter &amp; Jelly Sandwich</b> <b>Fruit &amp; Yogurt Plate</b>  <b>100% Beef Hamburger</b> <b>100% Beef Cheeseburger</b> <b>Spicy Chicken Sandwich</b>  <b>Homemade Supreme Pizza</b> <b>Homemade Pepperoni Pizza</b> <b>Homemade Cheesy Mozzarella Pizza</b>  Seasoned Asian Vegetables Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets Celery Sticks Fresh Apple Fresh Pear Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonaise	<b>Cajun Popcorn Chicken</b>  <b>Classic Chef Salad</b> <b>Protein Pack</b> <b>Fruit &amp; Yogurt Plate</b>  <b>100% Beef Hamburger</b> <b>100% Beef Cheeseburger</b> <b>Spicy Chicken Sandwich</b>  <b>Homemade Buffalo Chicken Pizza</b> <b>Homemade Pepperoni Pizza</b> <b>Homemade Cheesy Mozzarella Pizza</b>  Glazed Diced Carrots Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets  Fresh Apple Fresh Orange Slices Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonaise	<b>Scratch-Made Mac &amp; Cheese</b>  <b>Cobb Salad</b> <b>Crispy Chicken Wrap</b> <b>Fruit &amp; Yogurt Plate</b>  <b>100% Beef Hamburger</b> <b>100% Beef Cheeseburger</b> <b>Spicy Chicken Sandwich</b>  <b>Homemade Vegetable Lovers Pizza</b> <b>Homemade Pepperoni Pizza</b> <b>Homemade Cheesy Mozzarella Pizza</b>  Steamed Green Beans Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets  Fresh Apple Fresh Grapes Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonaise

Day 6	Day 7	Day 8	Day 9	Day 10
<b>Weekly Made to Order Concept: Homegrown BBQ</b> Choose a Base: Baked Potato & Biscuit, Whole Wheat Bun, Whole Wheat Hoagie Roll Choose a Protein: Pulled Chicken, Pulled Pork, BBQ Beef Choose a Homemade Sauce: Sweet & Spicy Texas Style, Smoky St Louis, Kansas City Feature Line Vegetable Choices: Creamy Potato Salad and BBQ Baked Beans				
<b>Pasta Primavera w/ Mozzarella</b>  <b>Classic Chef Salad</b> <b>Italian Vegetable Wrap</b> <b>Fruit &amp; Yogurt Plate</b>  <b>100% Beef Hamburger</b> <b>100% Beef Cheeseburger</b> <b>Spicy Chicken Sandwich</b>  <b>Homemade Margherita Pizza</b> <b>Homemade Pepperoni Pizza</b> <b>Homemade Cheesy Mozzarella Pizza</b>  Italian Mix Vegetables Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets Celery Sticks Fresh Apple Fresh Pear Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonaise	<b>100% Beef Hamburger</b>  <b>Spinach &amp; Berry Salad</b> <b>Ham &amp; Cheese Wrap</b> <b>Fruit &amp; Yogurt Plate</b>  <b>100% Beef Hamburger</b> <b>100% Beef Cheeseburger</b> <b>Spicy Chicken Sandwich</b>  <b>Homemade Hawaiian Pizza</b> <b>Homemade Pepperoni Pizza</b> <b>Homemade Cheesy Mozzarella Pizza</b>  Steamed Baby Carrots Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets Cucumber Slices Fresh Apple Fresh Orange Slices Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonaise	<b>Roasted Chicken Drums w/ Garlic Breadstick</b>  <b>Caesar Salad</b> <b>Roasted Vegetable &amp; Hummus Wrap</b> <b>Fruit &amp; Yogurt Plate</b>  <b>100% Beef Hamburger</b> <b>100% Beef Cheeseburger</b> <b>Spicy Chicken Sandwich</b>  <b>Homemade Supreme Pizza</b> <b>Homemade Pepperoni Pizza</b> <b>Homemade Cheesy Mozzarella Pizza</b>  Steamed Mixed Vegetables Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets Crispy Roasted Chickpeas Fresh Apple Fresh Pear Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonaise	<b>100% Beef Patty Melt Sandwich w/ Grilled Onions</b>  <b>Mediterranean Salad w/ Hummus Protein Pack</b> <b>Fruit &amp; Yogurt Plate</b>  <b>100% Beef Hamburger</b> <b>100% Beef Cheeseburger</b> <b>Spicy Chicken Sandwich</b>  <b>Homemade Buffalo Chicken Pizza</b> <b>Homemade Pepperoni Pizza</b> <b>Homemade Cheesy Mozzarella Pizza</b>  Traditional Green Beans Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets Celery Sticks Fresh Apple Fresh Orange Slices Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonaise	<b>Grilled Cheese &amp; Tomato Soup</b>  <b>Spicy Chicken Salad</b> <b>Southwest Chicken Wrap</b> <b>Fruit &amp; Yogurt Plate</b>  <b>100% Beef Hamburger</b> <b>100% Beef Cheeseburger</b> <b>Spicy Chicken Sandwich</b>  <b>Homemade Vegetable Lovers Pizza</b> <b>Homemade Pepperoni Pizza</b> <b>Homemade Cheesy Mozzarella Pizza</b>  Steamed Broccoli Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets Cauliflower Florets Fresh Apple Fresh Grapes Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonaise

Day 11	Day 12	Day 13	Day 14	Day 15
<b>Weekly Made to Order Concept: Hearth Pasta Bowls</b> Choose a Pasta: Rotini, Spaghetti, Hearty Cheese Ravioli Choose a Topper: Grilled Italian Chicken, Hearty Beef Meatballs, Grilled Zucchini Choose a Sauce: Hearty Marinara, Pesto Cream Feature Line Hot Vegetable Choices: Roast Zucchini, Italian Vegetable Medley				
<b>Beef Sliders</b>  Caesar Salad Sunbutter & Jelly Sandwich Fruit & Yogurt Plate  100% Beef Hamburger 100% Beef Cheeseburger Spicy Chicken Sandwich  Homemade Margherita Pizza Homemade Pepperoni Pizza Homemade Cheesy Mozzarella Pizza  Vegetarian Baked Beans Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets Cauliflower Florets Fresh Apple Fresh Pear Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonnaise	<b>French Toast Sticks w/ Homemade Turkey Sausage</b>  Classic Chef Salad Strawberry & Granola Yogurt Parfait Fruit & Yogurt Plate  100% Beef Hamburger 100% Beef Cheeseburger Spicy Chicken Sandwich  Homemade Hawaiian Pizza Homemade Pepperoni Pizza Homemade Cheesy Mozzarella Pizza  Hash Brown Bites Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets Bell Pepper Strips Fresh Apple Fresh Orange Slices Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonnaise	<b>Baked Rotini with Roasted Vegetables</b>  Ranch Salad Shaker Ham & Cheese Sandwich Fruit & Yogurt Plate  100% Beef Hamburger 100% Beef Cheeseburger Spicy Chicken Sandwich  Homemade Supreme Pizza Homemade Pepperoni Pizza Homemade Cheesy Mozzarella Pizza  Mixed Vegetables Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets Celery Sticks Fresh Apple Fresh Pear Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonnaise	<b>Beef Quesadilla</b>  Beef Taco Salad Turkey Ranch Wrap Fruit & Yogurt Plate  100% Beef Hamburger 100% Beef Cheeseburger Spicy Chicken Sandwich  Homemade Buffalo Chicken Pizza Homemade Pepperoni Pizza Homemade Cheesy Mozzarella Pizza  Green Beans Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets Jicama Sticks Fresh Apple Fresh Orange Slices Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonnaise	<b>Beef &amp; Cheese Tacos</b>  Vegetarian Taco Salad Italian Deli Wrap Fruit & Yogurt Plate  100% Beef Hamburger 100% Beef Cheeseburger Spicy Chicken Sandwich  Homemade Vegetable Lovers Pizza Homemade Pepperoni Pizza Homemade Cheesy Mozzarella Pizza  Whole Kernel Corn Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets Bell Pepper Strips Fresh Apple Fresh Grapes Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonnaise

Day 16	Day 17	Day 18	Day 19	Day 20
<b>Weekly Made to Order Concept: Hemisphere Stir Fry</b> Choose a Grain: Lo Mein Noodles, Egg Noodles, Steamed Rice Choose a Protein: Grilled Diced Chicken, Beef Meatballs, Tofu Choose Add-Ins: Bean Sprouts, Diced Pineapple, Water Chestnuts, Red Peppers, Green Onoin, Stir Fry Onions Choose Sauce: Sweet & Sour, Tangy Teriyaki, Thai Chili, Homemade Sweet Orange Feature Line Hot Vegetable Choices: Stir Fry Vegetables, Grilled Asian Vegetables				
<b>Cheesy Meatball Sub</b>  <b>Cobb Salad</b> <b>Turkey &amp; Cheese Sub</b> <b>Fruit &amp; Yogurt Plate</b>  <b>100% Beef Hamburger</b> <b>100% Beef Cheeseburger</b> <b>Spicy Chicken Sandwich</b>  <b>Homemade Margherita Pizza</b> <b>Homemade Pepperoni Pizza</b> <b>Homemade Cheesy Mozzarella Pizza</b>  Green Beans Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets Grape Tomatoes Fresh Apple Fresh Pear Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonaise	<b>Crispy Corn Dog</b>  <b>Classic Chef Salad</b> <b>Hummus &amp; Pita</b> <b>Fruit &amp; Yogurt Plate</b>  <b>100% Beef Hamburger</b> <b>100% Beef Cheeseburger</b> <b>Spicy Chicken Sandwich</b>  <b>Homemade Hawaiian Pizza</b> <b>Homemade Pepperoni Pizza</b> <b>Homemade Cheesy Mozzarella Pizza</b>  Tater Tots Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets Cucumber Slices Fresh Apple Fresh Orange Slices Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonaise	<b>Asian Lo Mein Noodle Bowl</b>  <b>Mandarin Chicken Salad</b> <b>Chicken Salad Sandwich</b> <b>Fruit &amp; Yogurt Plate</b>  <b>100% Beef Hamburger</b> <b>100% Beef Cheeseburger</b> <b>Spicy Chicken Sandwich</b>  <b>Homemade Supreme Pizza</b> <b>Homemade Pepperoni Pizza</b> <b>Homemade Cheesy Mozzarella Pizza</b>  Stir Fry Vegetables Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets Celery Sticks Fresh Apple Fresh Pear Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonaise	<b>Chicken Pot Pie</b>  <b>Chicken Caesar Salad</b> <b>Mediterranean Wrap</b> <b>Fruit &amp; Yogurt Plate</b>  <b>100% Beef Hamburger</b> <b>100% Beef Cheeseburger</b> <b>Spicy Chicken Sandwich</b>  <b>Homemade Buffalo Chicken Pizza</b> <b>Homemade Pepperoni Pizza</b> <b>Homemade Cheesy Mozzarella Pizza</b>  Broccoli Florets Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets Jicama Sticks Fresh Apple Fresh Orange Slices Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonaise	<b>Cheesy Chicken Nachos</b>  <b>Southwest Salad Shaker</b> <b>Sunbutter &amp; Jelly Sandwich</b> <b>Fruit &amp; Yogurt Plate</b>  <b>100% Beef Hamburger</b> <b>100% Beef Cheeseburger</b> <b>Spicy Chicken Sandwich</b>  <b>Homemade Vegetable Lovers Pizza</b> <b>Homemade Pepperoni Pizza</b> <b>Homemade Cheesy Mozzarella Pizza</b>  Refried Beans Crispy Tater Tots  Garden Salad Mix Baby Carrots Broccoli Florets Celery Sticks Fresh Apple Fresh Grapes Fresh Banana  1% White Milk FF Chocolate Milk FF Ranch LS Ketchup Mustard LF Mayonaise

Day 21

**Weekly Made to Order Concept: Picante**

Choose a Grain: Cilantro Lime Rice, Whole Grain Wheat Tortilla, Whole Grain Corn Tortillas, Crispy Taco Shell, Whole Grain Tortilla Chips

Choose a Protein: Diced Southwest Chicken, Ground Taco Beef, Green Chile Cheese Sauce

Choose Add-Ins: Fresh Pico de Gallo, Grilled Onions & Bell Peppers, Fresh Corn Salsa, Diced Onion, Pickled Jalapeno, Homemade Salsa

Feature Line Hot Vegetable Choices: Refried Beans and Black Beans

**BBQ Rib Sandwich**

**Ranch Salad Shaker**

**Roasted Vegetable Wrap**

**Fruit & Yogurt Plate**

**100% Beef Hamburger**

**100% Beef Cheeseburger**

**Spicy Chicken Sandwich**

**Homemade Margherita Pizza**

**Homemade Pepperoni Pizza**

**Homemade Cheesy Mozzarella Pizza**

Glazed Carrots

Crispy Tater Tots

Garden Salad Mix

Baby Carrots

Broccoli Florets

Celery Sticks

Fresh Apple

Fresh Pear

Fresh Banana

1% White Milk

FF Chocolate Milk

FF Ranch

LS Ketchup

Mustard

LF Mayonaise

# STAFFING PATTERN

As the current employer of all employees listed, the undersigned does hereby certify that all information provided in this exhibit is accurate.

**Current Employer:**

**Signature of current employer authorized representative:**

**Date:**

**Benefits offered to Full-Time Employees 6 hours or more:** Medical, Dental, Vision, Life, Disability, 401(k),

**Benefits offered to Part-Time Employees less than 6 hours:** N/A

**\*Type of Health Insurance:** E=Employee; E+1; E+2; etc.; F=Family; D=Dental; V=Vision; N=None

School Name	Position	Daily Hours Worked	Hourly Wages	Annual Work Days	Annual Open/Close Days	Annual Paid Sick Days	Annual Paid Vacation	Annual Paid Holidays	Type of Health Insurance*	Employer-Paid % Benefit Match	Salary Total
Mahomet Seymour HS	Food Service Director	8	\$33.65	260							\$70,000.00
Admin, OH & Support	Admin Assist	8	\$15.00	175	2	5	6				\$22,560.00
Mahomet Seymour HS	Lead Cook	8	\$14.00	175	2	5	6				\$21,056.00
Mahomet Seymour HS	Cook/Driver	6.5	\$14.00	175	2	5	6				\$17,108.00
Mahomet Seymour HS	Cook	6.25	\$13.00	175	2	5	6				\$15,275.00
Mahomet Seymour HS	Cook	5.25	\$13.00	175	2	5	6				\$12,831.00
Mahomet Seymour HS	Cashier	4.25	\$13.00	175	2	5	6				\$10,387.00
Mahomet Seymour HS	Cashier	4.25	\$13.00	175	2	5	6				\$10,387.00
Mahomet Seymour JH	Lead Cook	6.5	\$14.00	175	2	5	6				\$17,108.00
Mahomet Seymour JH	Cashier	6.5	\$13.00	175	2	5	6				\$15,886.00
Mahomet Seymour JH	Cook	4.25	\$13.00	175	2	5	6				\$10,387.00
Mahomet Seymour JH	Cook	4.25	\$13.00	175	2	5	6				\$10,387.00
Middletown Prairie	Lead Cook	7.25	\$14.00	175	2	5	6				\$19,082.00
Middletown Prairie	Cook	6	\$13.00	175	2	5	6				\$14,664.00
Middletown Prairie	Cook	4	\$13.00	175	2	5	6				\$9,776.00
Middletown Prairie	Cook	4	\$13.00	175	2	5	6				\$9,776.00
Middletown Prairie	Cashier	4	\$13.00	175	2	5	6				\$9,776.00
Lincoln Trail	Lead Cook	7.25	\$14.00	175	2	5	6				\$19,082.00
Lincoln Trail	Cook	6	\$13.00	175	2	5	6				\$14,664.00
Lincoln Trail	Cook	4	\$13.00	175	2	5	6				\$9,776.00
Lincoln Trail	Cashier	4	\$13.00	175	2	5	6				\$9,776.00
											\$0.00

Minimum Initial Contract Term Estimated Labor Cost	Total Daily Hours	Total Hourly Wages	Total Work Days	Total Open/Close Days	Total Sick Days	Total Vacation Days	Total Holiday Days	Total Anticipated Benefit Costs	Total Salary Cost
\$386,046.72	110.5	267	3500	40	100	120	0	\$106,302.72	\$279,744.00